



CUSO Financial Services LP

at TBA Credit Union

Andrew Maniaci

Financial Advisor

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<https://www.tbacu.com/personal/tba-investment-serv>



Starting a Business Checklist

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General information	Yes	No	N/A
1. Has relevant personal information been gathered? • Name of other participants in the business	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Has financial situation been assessed? • Income • Expenses • Assets • Liabilities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Has professional team been assembled? • Accountant • Attorney • Insurance agent	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notes:			
Getting started	Yes	No	N/A
1. Have the necessary licenses been secured?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Has start date been determined?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Has location been secured?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Will equipment be purchased or leased?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Have employees been hired?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Have suppliers been contacted?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Has a name for the business been chosen and researched for availability?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Has the business plan been developed? • Description of the business • Market identified • Operating costs • Profit expectations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Has the type of organization been decided upon? • Sole proprietorship • Partnership • Corporation (C or S) • Limited liability company	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

10. Has a checking account or other bank account been opened?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11. If so, who has signature authority?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notes:			
Financing			
	Yes	No	N/A
1. Has capital been raised? <ul style="list-style-type: none"> • Available savings • Traditional lenders • Second mortgage/home equity line of credit • Sell assets • Borrow from friends/relatives • Partnerships • Investors 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Has financial data been collected? <ul style="list-style-type: none"> • Budget • Start-up costs • Cash requirements • Break-even forecast 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notes:			
Insurance planning			
	Yes	No	N/A
1. Have insurance needs of business owner been reviewed? <ul style="list-style-type: none"> • Health • Life • Disability • Property, casualty, and liability • Auto 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Have business insurance needs been considered? <ul style="list-style-type: none"> • Business liability insurance • Group life, health, and disability for employees • Key employee life and disability insurance 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Notes:			
Retirement planning			
1. Will business owner alone participate in a retirement plan? <ul style="list-style-type: none"> • Individual 401(k)/Profit-sharing • Defined benefit • SEP-IRA • IRA 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Will employees participate in a retirement plan? (May be required if business owner participates in a plan) <ul style="list-style-type: none"> • 401(k) • Defined benefit • Profit-sharing • SEP-IRA • SIMPLE IRA • SIMPLE 401(k) • Payroll deduction IRA 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notes:			
Estate planning			
1. Have business succession needs been considered? <ul style="list-style-type: none"> • Buy-sell agreement and necessary funding • Sell business • Transfer business with lifetime gifts 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notes:			
Tax planning			
1. Have tax advantages/disadvantages of different business entities been reviewed with accountant?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Have tax issues unique to business owners been considered? <ul style="list-style-type: none"> • Deduction and credits • Taxable income • Employee fringe benefits • Record keeping 	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Notes:

Non-deposit investment products and services are offered through CUSO Financial Services, L.P. ("CFS"), a registered broker-dealer [Member FINRA/SIPC](#) and SEC Registered Investment Advisor. Products offered through CFS: **are not NCUA/NCUSIF or otherwise federally insured, are not guarantees or obligations of the credit union, and may involve investment risk including possible loss of principal.** Investment Representatives are registered through CFS. The Credit Union has contracted with CFS to make non-deposit investment products and services available to credit union members.



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